## 2016 Budget Review

<table>
<thead>
<tr>
<th>Fund Type</th>
<th>Amount</th>
<th>Percentage</th>
</tr>
</thead>
<tbody>
<tr>
<td>Total Budget</td>
<td>$574,909,394</td>
<td>100%</td>
</tr>
<tr>
<td>General Fund</td>
<td>$148,451,319</td>
<td>25.82%</td>
</tr>
<tr>
<td>Non-General Fund</td>
<td>$426,458,075</td>
<td>74.18%</td>
</tr>
</tbody>
</table>
## 2016 Budget Review

<table>
<thead>
<tr>
<th></th>
<th>Original Budget</th>
<th>Revised Budget</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Revenue</strong></td>
<td>$148,822,170</td>
<td>$152,095,419</td>
</tr>
<tr>
<td><strong>Total Expenses</strong></td>
<td>($148,451,319)</td>
<td>($152,036,550)</td>
</tr>
<tr>
<td><strong>Fund Balance</strong></td>
<td>$370,851</td>
<td>$58,869</td>
</tr>
<tr>
<td><strong>One-Time Transfer to GF Reserves</strong></td>
<td>($370,851)</td>
<td>($58,869)</td>
</tr>
<tr>
<td><strong>EOY Balance</strong></td>
<td>$0.00</td>
<td>$0.00</td>
</tr>
</tbody>
</table>
Priority Policy Areas

Safety & Justice Reform
Water Quality & Sustainability
Economic & Workforce Development
Immigration & Inclusion
Operational Efficiencies
Safety and Justice Reform

- Implemented a first of its kind risk-based administrative release policy:
  - Reduced locally sentenced population by 23%
  - Reduced system-wide cost by $3.36M annually

- Evidenced-Based Pre-Trial Risk Assessment & Services
  - No-Show pre-trial defendants decreased from 41% to 29% - 13% Reduction
  - Pre-trial defendants arrested while on release: 50% reduction
  - Violent crimes committed while on pre-trial release: reduced from 5% to 3%

- Expanded use of Electronic Monitoring
- Investment in Lucas County Drug Court
Water Quality & Sustainability

- Clear Water 2 partnership with National Wild Life Federation for public outreach and education on harmful algal blooms

- Western Lake Erie Nutrient Source Inventory

- Neighborhood Sustainability toolkit/Sustainable Neighborhood Challenge

- Sustainable Business Recognition Program
Economic & Workforce Development

- Lucas County Builds Fund: an innovative investment tool to provide strategic funding for job creating development projects
- Assisted Dana Incorporated with $750,000 in gap funding for their new manufacturing facility
- Invested in Convention and Visitors Bureau: Travel and Tourism has a $2 billion economic annual impact to Lucas County
- Seagate Centre Study: study identified economic multiplier benefits a renovated Seagate Convention Centre would provide through additional convention traffic
- 22nd Century Committee: collaborated on Downtown Master Plan to build on previous development successes
- Hensville Grand Opening: $21 million project to renovated historic downtown buildings for a mixed-use development
Economic & Workforce Development

- **WorkReady Manufacturing**: ensure that the local workforce is prepared for the 1,000 new, high-paying manufacturing jobs coming to Lucas County.

- **WorkReady Express**: a new short term transportation assistance program for low-income job-seekers in need of reliable transportation to and from work.

- **Northwest Ohio Pathway to Healthcare Careers**: five year, $15M federal grant to empower low-income individuals to obtain training needed in the healthcare field.

- **Lucas County Workforce Development Board**: majority private sector body to align workforce development resources with the needs of area businesses.
Released Data Report - New Americans in Toledo: A snapshot of the demographic and economic contributions of immigrants

- Foreign-born migration is increasing and partially offsetting local population loss
- New Americans in Toledo are 2x as likely to start a new business
- Immigrants in Toledo wield considerable economic impact
  - $242M in spending power
  - $31M in state and local taxes (2010-2012 U.S. census’ American Community Survey)
Operational Efficiencies

- **Technology Investments**
  - Court Case Management System
  - Planet Bids: Online Bid Management System
  - Human Resource Management System (eff Spring 2017)

- **Capital Investments**
  - Owner of 37 properties of totaling 2.6M SF
  - 27 primary properties – owned and funded by the General Fund
  - Capital investments from 2007-2013, on average $795K annually
  - Capital investments from 2014 – 2016, on average $3.3M annually
2016 General Fund Revenue

- Sales tax: 70%
- Investment income: 2%
- Property Tax: 3%
- Conveyance Fees: 3%
- Casino: 2%
- Local Gov Fund: 3%
- Recorder Fees: 1%
- Other Revenue: 7%
- Other Fees: 3%
- Public Safety: 0%
- Property Tax: 2%
2007 Comparison General Fund Revenue

- Sales tax 50%
- Other Revenue 8%
- Other Fees 5%
- Public Safety 5%
- Recorder Fees 1%
- Casino 0%
- Local Gov Fund 6%
- Conveyance Fees 3%
- Property Tax... 8%
- Investment income 8%
2016 GENERAL FUND REVENUE

2007-12: 13% or $18.6M Loss

$120,000,000 - $155,000,000

2007: $144.1M
2008: $144M
2009: $127.2M
2010: $128.3M
2011: $125.3M
2012: $125.4M
2013: $127.8M
2014: $128.4M
2015: $140.1M
2016: $152.1M
2017: $148.9M
SALES TAX

Sales Tax

- 2007: $72.6M
- 2008: $71.4M
- 2009: $64.1M
- 2010: $67.3M
- 2011: $71.6M
- 2012: $74.7M
- 2013: $76.3M
- 2014: $80M
- 2015: $94.6M
- 2016: $104.6M
- 2017: $106M

Sales tax has shown a steady increase from $72.6M in 2007 to $106M in 2017.
LOCAL GOVERNMENT FUND

2007-13
54% or
$4.5M Loss
STAFFING LEVELS

Reduction of 575 Positions
CITY OF TOLEDO
PUBLIC SAFETY CONTRACTS

2007: $7.3M
2008: $7.4M
2009: $5.6M
2010: $4.2M
2011: $4.4M
2012: $4.3M
2013: $5.8M
2014: $4.2M
2015: $1.6M
2016: $72K
2017: $0.00

100% Loss
## City of Toledo Criminal Justice Costs shifted to Lucas County

<table>
<thead>
<tr>
<th></th>
<th>2014</th>
<th>2015</th>
<th>2016</th>
<th>2017</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Lucas County Jail Costs</strong></td>
<td>$995,449.75</td>
<td>$3,983,119</td>
<td>$3,983,119</td>
<td>$3,983,119</td>
</tr>
<tr>
<td><strong>Work Release</strong></td>
<td></td>
<td>$550,000</td>
<td></td>
<td>$550,000</td>
</tr>
<tr>
<td><strong>Pre Trial/Pre Sentence</strong></td>
<td></td>
<td>$865,071</td>
<td></td>
<td>$865,071</td>
</tr>
<tr>
<td><strong>CCNO</strong></td>
<td></td>
<td>$1,486,215</td>
<td></td>
<td>$5,996,001</td>
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<tr>
<td><strong>Total Costs</strong></td>
<td>$995,449.75</td>
<td>$3,983,119</td>
<td>$6,884,405</td>
<td>$11,394,191</td>
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<tr>
<td><strong>Reduced System-wide Costs</strong></td>
<td></td>
<td></td>
<td></td>
<td>($3,366,176)</td>
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<tr>
<td><strong>Total</strong></td>
<td></td>
<td></td>
<td></td>
<td>$8,028,015</td>
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### 2017 Proposed Budget

<table>
<thead>
<tr>
<th>Total Budget</th>
<th>$600,223,450</th>
<th>100%</th>
</tr>
</thead>
<tbody>
<tr>
<td>General Fund</td>
<td>$155,252,781</td>
<td>25.9%</td>
</tr>
<tr>
<td>Non-General Fund</td>
<td>$444,970,669</td>
<td>74.1%</td>
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## 2017 Revenue Projections

<table>
<thead>
<tr>
<th></th>
<th>2016</th>
<th>2017</th>
<th>Change</th>
<th>Percentage</th>
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<tbody>
<tr>
<td>Sales Tax</td>
<td>$106,062,835</td>
<td>$104,625,000</td>
<td>$(1,437,835)</td>
<td>-1.4%</td>
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<tr>
<td>Investment Income</td>
<td>$2,321,000</td>
<td>$2,314,500</td>
<td>$(6,500)</td>
<td>-0.3%</td>
</tr>
<tr>
<td>Property Tax</td>
<td>$14,257,628</td>
<td>$14,144,000</td>
<td>$(113,628)</td>
<td>-0.8%</td>
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<tr>
<td>Conveyance Fees</td>
<td>$4,849,663</td>
<td>$4,911,000</td>
<td>$61,337</td>
<td>1.3%</td>
</tr>
<tr>
<td>Local Gov Fund</td>
<td>$4,075,653</td>
<td>$4,321,413</td>
<td>$245,760</td>
<td>6.0%</td>
</tr>
<tr>
<td>Casino</td>
<td>$2,567,272</td>
<td>$2,500,000</td>
<td>$(67,272)</td>
<td>-2.6%</td>
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<tr>
<td>COT Public Safety</td>
<td>$82,346</td>
<td>-</td>
<td>$(82,346)</td>
<td>-100.0%</td>
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<tr>
<td>Recorder Fees</td>
<td>$1,338,982</td>
<td>$1,100,000</td>
<td>$(238,982)</td>
<td>-17.8%</td>
</tr>
<tr>
<td>Other Fees</td>
<td>$5,141,083</td>
<td>$4,733,250</td>
<td>$(407,833)</td>
<td>-7.9%</td>
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<tr>
<td>Other Revenue</td>
<td>$11,398,959</td>
<td>$10,297,602</td>
<td>$(1,101,357)</td>
<td>-9.7%</td>
</tr>
<tr>
<td><strong>Total</strong></td>
<td>$152,095,420</td>
<td>$148,946,765</td>
<td>$(3,148,656)</td>
<td>-2.1%</td>
</tr>
</tbody>
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# 2017 Proposed Budget

<table>
<thead>
<tr>
<th></th>
<th>2016 Final Budget</th>
<th>2017 Proposed Budget</th>
<th>$ Diff</th>
<th>% Diff</th>
</tr>
</thead>
<tbody>
<tr>
<td>Revenue</td>
<td>$152,095,419</td>
<td>148,946,765</td>
<td>($3,148,654)</td>
<td>(2.07%)</td>
</tr>
<tr>
<td>Expenses</td>
<td>($152,036,550)</td>
<td>($155,252,781)</td>
<td>$3,216,230</td>
<td>2.12%</td>
</tr>
<tr>
<td>Fund Balance</td>
<td>$58,869</td>
<td>($6,306,016)</td>
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</tr>
<tr>
<td>One-Time Transfer to GF Reserves</td>
<td>($58,869)</td>
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</tr>
<tr>
<td>One-Time Transfer from GF Reserves</td>
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<td>$6,309,016</td>
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</tr>
<tr>
<td>EOY Balance</td>
<td>$0.00</td>
<td>$0.00</td>
<td></td>
<td></td>
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LOOKING AHEAD

Continue Investment in priority areas:
- Safety & Justice Reform
- Economic & Workforce Development
- Water quality and sustainability
- Immigration & Inclusion
- Operational efficiencies

Capital Needs:
- New Corrections Center
- New Canine Care & Control Facility
- Courthouse Renovations
- Multi-year capital planning and funding for all county-owned buildings